

\$10 million in punitive damages. And no — still no word on a buyer for Air America.

### Inside Radio's Deal Machine —

**Ft. Wayne, IN** — For years Russ Oasis and Art Angotti discussed which owner would buy out the other in this over-radioed market. Russ turns out to be the buyer and he'll take Angotti's country WBTU and oldies WSHY in a deal whose price wasn't announced. The Ft. Wayne rumor mill reports a variety of guesses from about \$3.5 million to perhaps \$4.5 million. Angotti's Artistic Media Partners paid \$5 million for WBTU, Kendallville (93.3) in 2000 and about \$2.6 million for then-WSHI in 2004. Art will concentrate his energies on markets like South Bend. (He jokes that "this completes AMP's January Clearance Sale"). Buyer Russ Oasis adds WBTU and "Sunny" WSHY to his own "Hot 107.9" WJFX in Ft. Wayne. Broker on the sale — Michael Bergner.

**Alabama** — Jack Floyd and Evelyn Jordan buy traditional country WKNU, Brewton (106.3) from Hugh Ellington for \$1,386,764 — through a series of 138 monthly payments of \$10,049. WKNU airs ABC's "Real Country."

**Seattle area** — David Drucker buys KLDY, Lacey, WA (1280) from BJ & Skip's For The Music for \$300,000. KLDY is a rare non-commercial classical AM. Drucker already owns the Spanish Christian "Radio Cristiano" simulcast of KBRO, Bremerton (1490) and KNTB, Lakewood (1480) in the Seattle metro. Not included in this deal is BJ & Skip's For The Music other station — adult standards "K-Bird 680" KBRD. Broker — Jerry Dennon.

**The Inside Story with Mike Kinosian — Radio's Bulls and Bears, Part Two.** Last week it was financial talkers Bob Brinker and John Bradshaw Layfield. Now — Mike scopes out the New Year with Dave Ramsey and Mike Schiano. Ramsey says "I'm pumped about 2007 and think Joe and Susie Consumer will have a pretty good year." Though this is "a culture that's looking for an 'Easy' button. I'm on-air every day screaming at the top of my lungs that there isn't one." Ramsey's on 250+ stations and added a million listeners last year. Meanwhile "Debtbuster" Mike Schiano (whose "Money Minute" airs on 300+ stations) warns that the average family's credit card debt is \$9,000. He worries about wages that are just keeping pace with inflation and negative numbers on the personal savings side — "We've been below 0% since June 2005." He expects the economy to slow down a bit. See what else these two experts predict — in Mike's first Inside Story of '07. Online at [www.InsideRadio.com](http://www.InsideRadio.com).

### People Moves —

- **Rick & Bubba** U-Haul their morning show act from Citadel (WYSF, Birmingham) to Cox (WZZK, Birmingham) as they sign a five-year contract with Cox. They've based their syndication at WYSF since 1999. . .
- **Bobby Bohn** is the new Sports Sales Manager for Cox Radio's WSB, Atlanta and the University of Georgia. . .
- **Dave Rigby** (who started with Beasley in Orlando in 1987) is the new LSM at "Kiss Country" WKIS, Miami. . .
- **Gary Sarnier** gets the promotion to Director of National Sales for Beasley's Miami cluster. . .
- **Vernon Copp** moves up from Retail Sales Manager for ABC in L.A. to the Local Sales Manager gig at KLOS. . .
- **Rob Morris** takes the new position of Ops Manager for KDWB (which he's been programming) and KTLK-FM. Doug Westerman continues as KTLK-FM's PD and will also be executive producer of Vikings football. . .
- **Steve Brill** crosses from Cumulus (in Rockford) to Journal — as the new PD at rocker "Z92" KEZO, Omaha. . .
- **Christopher Weir** joins the Associated Press as the Chicago-based regional radio executive. He's been the Regional Sales Manager for CBS-owned Spark Network Services and succeeds the retiring Trish Kallembach.

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